BALANCE SHEET
As at Sep.30, 2014
Unit: VND

| No. | Assets | Code | Note | Sep.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | SHORT-TERM ASSETS (100 = 110+120+130+140+150) | 100 |  | 615.782.226.028 | 529.646.261.756 |
| I | Cash \& Cash equivalents | 110 |  | 78.150 .389 .416 | 69.119.866.139 |
| -------1 | Cash | 111 | V. 01 | 78.150.389.416 | 69.119.866.139 |
| 2 | Cash equivalents | 112 |  | - | - - |
| II | Short-term financial investments | 120 | V. 02 | - |  |
| -----1 | Short-term investments | 121 |  | - |  |
| 2 | Provision for devaluation of short-term investments | 129 |  | - |  |
| III | Short-term receivables | 130 |  | 247.975.826.812 | 201.852.217.773 |
| ------1 | Trade accounts receivables | 131 |  | 226.542 .028 .847 | 186.950.504.736 |
| 2 | Prepayment to suppliers | 132 |  | 22.548 .758 .976 | 16.212 .042 .048 |
| 3 | Short-term intercompany receivables | 133 |  | --------------- | ---------------- |
| 4 | Receivables on percentage of construction contract completion | 134 |  | - | - |
| 5 | Other receivables | 135 | V. 03 | 708.498 .989 | 513.130 .989 |
| 6 |  | 139 |  | (1.823.460.000) | (1.823.460.000) |
| IV | Inventories | 140 |  | 272.810.246.320 | 254.087.520.833 |
| -----1 | Inventories | 141 | V. 04 | 272.810.246.320 | 254.087.520.833 |
| 2 | Provision for devaluation of inventories | 149 |  | -------------10. |  |
| V | Other short-term assets | 150 |  | 16.845.763.480 | 4.586.657.011 |
| -------1 | Short-term prepaid expenses | 151 |  | 2.557 .764 .139 | 1.090 .086 .168 |
| 2 | VAT deductible | 152 |  | 3.242 .304 .920 | 185.137 .100 |
| 3 | Tax and accounts receivable from State budget | 154 | V. 05 | 112.151 .570 | 294.502 .441 |
| 4 | Other short-term assets | 158 |  | 10.933.542.851 | 3.016.931.302 |
| B | LONG-TERM ASSETS $(200=210+220+240+250+260)$ | 200 |  | 283.222.414.258 | 399.830 .590 .747 |
| I | Long-term receivables | 210 |  | - | - |
| ------1 | Long-term receivables from customers | 211 |  | - | - |
| 2 | Capital receivable from subsidiaries | 212 |  | - | - |
| 3 | Long-term inter-company receivables | 213 | V. 06 | - | - |
| - | Other long-term receivables | 218 | V. 07 | - | - |
| 5 | Provision for long-term doubtful debts | 219 |  | - | - |
| II | Fixed assets | 220 |  | 159.242.513.479 | 276.737.500.963 |
| ----1 | Tangible fixed assets | 221 | V. 08 | 148.036.963.385 | 268.743.377.158 |
|  | - Historical cost | 222 |  | 310.241.916.432 | 453.918 .438 .625 |
|  | - Accumulated depreciation | 223 |  | (162.204.953.047) | (185.175.061.467) |
| 2 | Finance leases fixed assets | 224 | V. 09 | 4.076 .760 .633 | 1.994.059.138 |
|  | - Historical cost | 225 |  | 5.608.093.182 | 2.697.418.182 |
|  | - Accumulated depreciation | 226 |  | (1.531.332.549) | (703.359.044) |
| 3 | Intangible fixed assets | 227 | V. 10 | 5.957.224.667 | 6.000.064.667 |
|  | - Historical cost | 228 |  | 6.076 .542 .000 | 6.076 .542 .000 |
|  |  | 229 |  | (119.317.333) | (76.477.333) |


| 4 | Construction in progress | 230 | V. 11 | 1.171.564.794 |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| III | Property investment | 240 | V. 12 | 91.277.699.190 | 95.154.145.314 |
|  | - Historical cost | 241 |  | 110.560.784.363 | 110.560 .784 .363 |
|  | - Accumulated depreciation | 242 |  | (19.283.085.173) | (15.406.639.049) |
| IV | Long-term financial investments | 250 |  | 26.280.793.625 | 26.280.793.625 |
| 1 | Investment in subsidiaries | 251 |  | ------------ | ------------ |
| 2 | Investment in associate or joint-venture companies | 252 |  | - | - |
| 3 | Other long-term investments | 258 | V. 13 | 26.280.793.625 | 26.280.793.625 |
| 4 | Provision for devaluation of long-term financial investments | 259 |  | - |  |
| V | Other long-term assets | 260 |  | 6.421.407.964 | 1.658.150.845 |
| ----1 | Long-term prepaid expenses | 261 | V. 14 | 6.249.407.964 | 1.586 .150 .845 |
| 2 | Deferred income tax assets | 262 | V. 21 | - | - |
| 3 | Others | 268 |  | 172.000.000 | 72.000.000 |
| VI. | Goodwill | 269 |  | - | - |
|  | TOTAL ASSETS ( $270=100+200$ ) | 270 |  | 899.004.640.286 | 929.476.852.503 |


|  | RESOURCES | Code | Note | Jun.30,2014 | Jan.01,2014 |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 1 | 2 | 3 | 4 | 5 |
| A | LIABILITIES (300 = 310+330) | 300 |  | 716.071.526.334 | 754.105.007.509 |
| I | Short-term liabilities | 310 |  | 382.124.806.247 | 363.329.066.059 |
| 1 | Short-term borrowing | 311 | V. 15 | 144.013.133.049 | 149.519.183.848 |
| 2 | Trade accounts payable | 312 |  | 65.943 .634 .337 | 31.033.487.253 |
| 3 | Advances from customers | 313 |  | 59.549.551.078 | 87.592.310.273 |
| 4 | Taxes and payable to state budget | 314 | V. 16 | 2.674.767.897 | 1.583 .385 .234 |
| 5 | Payable to employees | 315 |  | 86.937.121.534 | 68.083.275.660 |
| 6 | Payable expenses | 316 | V. 17 | 844.231.772 | 1.716.834.742 |
| 7 | Intercompany payable | 317 |  | - | - |
| 8 | Payable in accordance with contracts in progress | 318 |  | 15.224.071.270 | - |
| 9 | Other short-term payables | 319 | V. 18 | - | 18.910 .573 .319 |
| 10 | Provision for short-term liabilities | 320 |  | 6.938 .295 .310 | - |
| 11 | Bonus and welfare fund | 323 |  |  | 4.890.015.730 |
| II | Long-term liabilities | 330 |  | 333.946.720.087 | 390.775.941.450 |
| 1 | Long-term accounts payable-Trade | 331 |  | 14.130.508.482 | 19.073.169.502 |
| 2 | Long-term intercompany payable | 332 | V. 19 | - | - |
| 3 | Other long-term payables | 333 |  | 119.719.901.946 | 114.292.993.713 |
| 4 | Long-term borrowing | 334 | V. 20 | 101.640.123.358 | 153.564 .934 .233 |
| 5 | Deferred income tax payable | 335 | V. 21 | - | - |
| 6 | Provision for unemployment allowance | 336 |  | - | - |
| 7 | Provision for long-term liabilities | 337 |  | 34.449 .769 .234 | 38.977.061.269 |
| 8 | Unrealised revenue | 338 |  | 64.006.417.067 | 64.867.782.733 |
| 9 | Scientific and Technological Development fund | 339 |  | ------------- | ------------ |
| B | OWNER'S EQUITY | 400 |  | 182.933.113.952 | 175.371.844.994 |
| I | Capital sources and funds | 410 | V. 22 | 182.933.113.952 | 175.371.844.994 |
| 1 | Paid-in capital | 411 |  | 90.000.000.000 | 90.000 .000 .000 |
| 2 | Capital surplus | 412 |  | 5.000 .000 .000 | 5.000 .000 .000 |
| 3 | Other capital of owner | 413 |  | ------------ | 5----------- |
|  | Treasury stock | 414 |  | (2.023.313.414) | (2.023.313.414) |


| 5 | Asset revaluation differe----------> | 415 |  | - |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 6 | Foreign exchange differences | 416 |  | - | - |
| 7 | Investment and development fund | 417 |  | 57.744.104.562 | 47.256 .356 .888 |
| 8 | Financial reserve fund | 418 |  | 6.177.110.289 | 4.898.116.670 |
| 9 | Other fund belong to owner's equity | 419 |  | 2.789.108.603 | 2.789.108.603 |
| 10 | Retained after-tax profit | 420 |  | 23.246.103.912 | 27.451 .576 .247 |
| 11 | Capital for construction work | 421 |  | - | - |
| II | Budget sources | 430 |  | - | - |
| 1 | Bonus and welfare funds | 431 |  | - |  |
| 2 | Budgets | 432 | V. 23 | - | - |
| 3 | Budget for fixed asset | 433 |  | - | - |
| C | MINARITY INTEREST | 500 |  | - | - |
|  | TOTAL RESOURCES | 440 |  | 899.004.640.286 | 929.476.852.503 |

INCOME STATEMENT
Quarter 3/2014

| Items | Code | Note | Quarter 3 |  | Accumulation fr. Jan. 01 to Jun. 30 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | 2014 | 2013 | 2014 | 2013 |
| 1 | 2 | 3 | 4 | 5 | 6 | 7 |
| 1. Revenue of sales and services | 01 | VI. 25 | 272.910.296.360 | 170.706.600.017 | 748.412.728.754 | 632.598.737.613 |
| 2. Deductions | 02 |  | - | - | - | - |
| 3. Net sales and services ( $10=01-02$ ) | 10 |  | 272.910.296.360 | 170.706.600.017 | 748.412.728.754 | 632.598.737.613 |
| 4. Cost of sales | 11 | VI. 27 | 254.968.282.391 | 152.377.559.024 | 696.079.722.769 | 564.478.469.737 |
| 5. Gross profit (20=10-11) | 20 |  | 17.942.013.969 | 18.329.040.993 | 52.333.005.985 | 68.120.267.876 |
| 6. Financial income | 21 | VI. 26 | 255.676.154 | 129.280.547 | 1.113.374.538 | 1.235.418.832 |
| 7. Financial expenses | 22 | VI. 28 | 5.632.007.807 | 8.726.307.874 | 19.499.928.722 | 27.876.190.656 |
| - In which: Interest expense | 23 |  | 5.632.007.807 | 8.726.307.874 | 19.499.928.722 | 27.876.190.656 |
| 8. Selling expenses | 24 |  | - |  | - | - |
| 9. General \& administrative expenses | 25 |  | 6.535.447.676 | 6.660.713.502 | 19.539.997.027 | 19.612.663.761 |
| 10. Net operating profit [ $30=20+(21-22)-(24+25)]$ | 30 |  | 6.030.234.640 | 3.071.300.164 | 14.406.454.774 | 21.866.832.291 |
| 11. Other income | 31 |  | 1.807.091.000 | 3.657.248.101 | 171.337.663.738 | 4.267.243.405 |
| 12. Other expenses | 32 |  | 81.509.826 | 350.603 | 157.112.685.044 | 44.467.809 |
| 13. Other profit ( $40=31-32$ ) | 40 |  | 1.725.581.174 | 3.656.897.498 | 14.224.978.694 | 4.222.775.596 |
| 14. Profit or loss in joint venture | 45 |  | - | - | - | - |
| 15. Profit before tax ( $50=\mathbf{3 0}+\mathbf{4 0}$ ) | 50 |  | 7.755.815.814 | 6.728.197.662 | 28.631.433.468 | 26.089.607.887 |
| 16. Current corporate income tax expenses | 51 | VI. 30 | 1.727.882.558 | 1.686.808.166 | 6.297.384.930 | 6.380.972.891 |
| 17. Deferred corporate income tax expenses | 52 | VI. 30 | - | - | - | - |
| 18. Profit after tax ( $60=50-51-52$ ) | 60 |  | 6.027.933.256 | 5.041.389.496 | 22.334.048.538 | 19.708.634.996 |
| 18.1 Profit after tax of minorities | 61 |  | 0 | 0 | 0 | 0 |
| 18.2 Profit after tax of the parent company's shareholders | 62 |  | 6.027.933.256 | 5.041.389.496 | 22.334.048.538 | 19.708.634.996 |
| 19. EPS (VND/share) | 70 |  | 0 | 0 | 1.832 | 1.648 |

## CASH FLOW STATEMENT

Quarter 3/2014 (Direct method)

| Items | Code | Note | Unit: VND |  |
| :---: | :---: | :---: | :---: | :---: |
|  |  |  | Accumulation |  |
|  |  |  | Current year | Previous year |
| 1 | 2 | 3 | 4 | 5 |
| I. CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |  |  |
| 1. Cash received from sale or services and other revenue | 01 |  | 751.799.436.054 | 729.290 .334 .286 |
| 2. Cash paid for supplier | 02 |  | (492.176.109.890) | (454.963.174.174) |
| 3. Cash paid for employee | 03 |  | (198.894.683.314) | (151.590.874.424) |
| 4. Cash paid for interest | 04 |  | (20.340-244.350) | (28.854.419.689) |
| 5.-Cash paid for corporate income tax | 05 |  | (6.107.509.157) | (3.005.239.503) |
| 6. Other receivables | 06 |  | 5.552.085.505 | 6.295.006.650 |
| 7. Other payables | 07 |  | (61.917.835.817) | (49.553.559.278) |
| Net cash provided by (used in) operating activities | 20 |  | (22.084.860.969) | 47.618.073.868 |
|  |  |  |  |  |
| II. CASH FLOWS FROM INVESTING ACTIVITIES: |  |  |  |  |
| 1. Cash paid for purchase of capital assets and other long-term assets | 21 |  | (66.552.930.541) | (30.075.555.650) |
| 2. Cash received from liquidation or disposal of capital assets and other long-term assets | 22 |  | 166.357.661.823 | 117.725.000 |
| 3. Cash paid for lending or purchase debt tools of other companies | 23 |  | - | -----------10- |
| 4. Withdrawal of lending or resale debt tools of other companies | 24 |  | - | - |
|  | 25 |  | - |  |
| 6. Withdrawal of capital in other companies | 26 |  | - | - |
| 7. Cash received from interest, dividend and distributed pro-------1t | 27 |  | 685.910-116 | 536.474.259 |
| Net cash used in investing activities | 30 |  | 100.490.641.398 | (29.421.356.391) |
|  |  |  |  |  |
| III. CASH FLOWS FROM FINANCINGACTIVITIES: |  |  |  | - |
| 1. Cash received from issuing stock, other owners equity | 31 |  | - | - |
| 2. Cash paid to owners equity, repurchase issued stock | 32 |  | - | - |
| 3. Cash received from long-term and short-term borrowings | 33 |  | 341.654.011.574 | 392.531 .931 .565 |
| 4. Cash paid to principal debt | 34 |  | (400.303.066.849) | (373.030.703.946) |
| 5. Cash paid to financial lease debt | 35 |  | (537.140.358) | (899.139.394) |
| 6. Dividend, profit paid for owners | 36 |  | (10.612.787.525) | (6.124.804.110) |
| Net cash (used in) provided by financing activities | 40 |  | (69.798.983.158) | 12.477.284.115 |
|  |  |  |  |  |
| Net cash during the period ( $20+30+40$ ) | 50 |  | 8.606.797.271 | 30.674.001.592 |
| Cash and cash equivalents at beginning of year | 60 |  | 69.119.866.139 | 33.197.199.113 |
| Influence of foreign exchange fluctuation | 61 |  | 423.726 .006 | 698.944.573 |
| Cash and cash equivalents at end of year (50+60+61) | 70 |  | 78.150.389.416 | 64.570.145.278 |

